	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	69,234.52	\$46,748.29	34	\$0.00	0.00%
A2a - Residential Coordinated Delivery	118.40	\$400.00	3	748,151.30	\$1,163,783.41	803	\$1,750,500.86	66.48%
A2b - Residential Conservation Services (RCS)	0.00	\$0.00	0	0.00	\$130,456.99	702	\$237,403.16	54.95%
A2c - Residential Retail	23,174.78	\$99,357.50	130	1,994,540.28	\$485,727.74	693	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$45,006.73	23	0.00	\$285,602.00	192	\$0.00	0.00%
Res Subtotal	23,293.18	\$144,764.23	156.00	2,811,926.10	\$2,112,318.43	2,424	\$1,987,904.02	
Res % of Total	4.56%	26.06%	60.70%	56.78%	62.44%	83.13%	55.83%	
B1a - Income Eligible Coordinated Delivery	16,688.90	\$23,200.90	92	92,827.84	\$128,668.62	356	\$662,424.11	19.42%
IE Subtotal	16,688.90	\$23,200.90	92.00	92,827.84	\$128,668.62	356	\$662,424.11	
IE % of Total	3.27%	4.18%	35.80%	1.87%	3.80%	12.21%	18.61%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$5,412.75	3	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	286,497.00	\$209,700.00	2	1,108,436.71	\$851,344.77	43	\$910,037.70	93.55%
C2a - C&I Existing Building Retrofit - Municipal	176,106.92	\$175,676.72	3	201,795.33	\$202,161.53	13	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	8,236.22	\$2,194.38	4	737,739.54	\$82,954.11	77	\$0.00	0.00%
C&I Subtotal	470,840.14	\$387,571.10	9.00	2,047,971.59	\$1,141,873.16	136	\$910,037.70	
C&I % of Total	92.17%	69.77%	3.50%	41.35%	33.75%	4.66%	25.56%	
Total	510,822.22	\$555,536.23	257	4,952,725.53	\$3,382,860.21	2,916	\$3,560,365.83	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.